

Sage Computer Technologies (Pty) Ltd



Company Profile

Sage Computer Technologies (Pty) Ltd a 100 percent BEE owned and BWO enterprise and was founded by Sarmashni Naidu in 1998 together with Kooban Moodley. Together the company has overcome a lot of extraordinary obstacles including gender stereotypes which were prevalent in the workplace along with discriminatory practices in the ICT market.

Sarmashni Naidu was nominated Top Business Woman in the African ICT Achievers 2004 awards. Vinay and Kooban were also finalists in the 2005 African ICT Achievers awards in the "Top Entrepreneur" and "Top Businessman" categories respectively. SCT was also nominated as a finalist in the "Top SMME" category in the 2005 African ICT Achievers awards. These achievements are testament of SCT's commitment and dedication to its customers and the industry at large.

Sage has evolved as a successful, service-oriented ICT Solutions Provider and has demonstrated its belief and commitment to investment in women and individuals who seek passion and excitement and who are willing to learn. The company comprises of a group of individuals who have trained and practiced their trade in the large corporate companies and have embarked on establishing an organisation that will not only benefit them individually but also provide future opportunities to those unable to exploit their full potential.

Sage Computer Technologies provides total ICT solutions with a commitment to customer service and satisfaction. Its services entails hardware and software products; integration and technical expertise; systems Integration; systems design; maintenance and support contracts; wireless networking; WAN; LAN and cabling installation; network analysis; ICT auditing; security and firewall solutions; on-site repairs; disaster recovery and SAN solutions; video conferencing solutions; ICT consultancy; e-learning solutions; workflow solutions; document management solutions; ERP solutions; CRM solutions; service-orientated architecture (SOA)

The company approach

Sage Computer Technologies have adopted a transparent engagement model based on strategic partnerships - the bedrock of which is the reciprocal sharing and transfer of intellectual information and property. It is via this approach that the company is able to bring to its customers value-adding solutions and consulting services of the highest calibre in all the traditional industry verticals, namely, Government, Transportation, Telecommunications and Media, Financial Services, FMCG and Energy.

Sage firmly believes the transparency of its engagement model together with its approach to the creation and dissemination of intellectual property and information is all empowering to the company, its partners and its customers.

Sage's partnerships are strategic and based on common goals, trust and each party acting in the best interest of the other party at all times. The partnership aggregates vast experience, knowledge, intellectual information and property, methodologies, technology skills, capability, capacity and competencies in the ICT space in general but more specifically in the areas of ICT Governance, Project Management Office, Enterprise Management Systems, Security, Infrastructure and Business Continuity.

It should be noted that Sage Computer Technologies have strategic partnership agreements with leading principle technology providers such as Microsoft, IBM, Attachmate, webMethods, HP, Mecer, 3-Com, Cisco, Filenet and K2. The company also has an equity partnership agreement with PDNA (PD Naidoo and Associates), an empowerment company focusing on civil and structural consulting.

Company Information

COMPANY STATISTICS / DEMOGRAPHICS / HISTORY

Year founded: 1998
Founder: Sarmashni Naidu
Number of employees: 32
Number and location of branches: Two - Kyalami, Gauteng and Capetown
Memberships: NAFCOC, BMIT ForgeAhead, ISETSETA
Strategic partnerships: HP, IBM, webMethods, PD Naidoo & Associates, Attach'mate

BUSINESS AND FINANCE

Financial year-end: 28 February
Subsidiaries: Softelligence (Pty) Ltd
Bank: Nedbank
Accountants: Theron & Associates
Current customer base: Parastals and Private sector
Major accounts / key clients: Eskom, Spoornet, TCTA, MNet, PDNA, Betterbond

CONTRACTS AND AWARDS

Recent awards: African ICT Achievers Awards: 2004 Top Black Businesswoman, 2005 Finalist Top Businessman, 2005 Finalist Top Youth Entrepreneur, 2005 Finalist Top SMME
Recent major contracts: Eskom e-Learning, Spoornet SOA Foundation

TRAINING AND CSI

Training initiatives: On-site Training Centre Kyalami to empower HDIs with basic IT skills

EMPOWERMENT STATUS

Black Empowerment level	
shareholding (%)	>50.1% black shareholding
executive directors/senior management (%)	>50.1% black executive directors
total staff (%)	>50.1% black staff
Gender Empowerment level	
executive directors/senior management (%)	25.1-50% female executive directors
shareholding (%)	>50.1% female shareholding
total staff (%)	25.1-50% female staff
Percentage or figure of company expenditure on skills development as a proportion of total payroll: 5%	
Percentage of the proportion of company total procurement sourced from black-owned and empowered enterprises: 10%	
Percentage of company investment in black-owned and empowered enterprises as a proportion of total assets: 5%	
Empowerment rating: Yes	

CEO
 Kooban Moodley
Founder & Sales Director
 Sarmashni Naidu



Contact Details

CEO: Kooban Moodley
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